

November 15<sup>th</sup>, 2019



Dear Valued Spee Dee Delivery Customer:

Companies across the country continue to struggle with the inability to hire and maintain quality employees. Spee Dee Delivery has been confronted with employment challenges throughout portions of our service area over the past several years. We've rolled out initiatives to help diminish the impact these issues have had on Spee Dee Delivery and our customers. Spee Dee Delivery is pleased to announce that we have seen a positive impact throughout our company. We consider our overall operations to be stabilized at this time and have lifted all previous service alerts.

**RATE ANNOUNCEMENT – Effective January 6<sup>th</sup>, 2020:**

- Spee Dee Delivery has decided **not** to increase base rates for both parcel and pallet shipments.

- Spee Dee Delivery will implement a Delivery Area Surcharge (DAS):

The national carriers have imposed various DAS surcharges for many years. **Spee Dee Delivery will now implement a DAS for all parcel and pallet shipments with a destination ZIP Code that falls within the parameters of our DAS ZIP Code list.** The impact of the DAS will be dependent on the unique shipping characteristics of each individual customer. A listing of our DAS ZIP Codes is available at <http://www.speedeedelivery.com/files/SpeedeeDAS2020.xlsx> (DAS ZIP Codes will be programmed into Spee Dee Ship as well as other software that supports Spee Dee Delivery rates).

**If a shipment is destined for a ZIP Code within our DAS list, a DAS charge will apply (across all zones) as such:**

- Single package shipments from 1-150 lbs. (\$1.00 per package)
- Individual packages contained in a multiple package shipment (\$1.00 per package)
- Oversize packages from 1-150 lbs. (\$1.00 per package)
- Pick-Up Tags - based on pickup location (\$1.00 per package)
- LTL shipments (\$5.00 per pallet position or non-palletized piece, \$100.00 max per shipment)

**STANDARD SHIPPING ACCOUNTS / WALK-IN ACCOUNTS / ON-CALL ACCOUNTS**

- No increase on parcel base rates *across all zones*
- A rate increase will be applied to select Additional Charges
- DAS will be charged to shipments destined for a DAS ZIP Code (\$1.00 per package)

**LTL ACCOUNTS**

- No increase on LTL base rates *across all zones*
- A rate increase will be applied to select Additional Charges
- DAS will be charged to shipments destined for a DAS ZIP Code (\$5.00 per pallet position or non-palletized piece, \$100.00 max per shipment)

Effective February 3<sup>rd</sup>, 2020 Spee Dee Delivery will charge On-Call base rates (currently 25% higher than our standard base rates) to the following parcel shippers:

- Noncompliant customers who do NOT update their software to 2020 rates by February 3<sup>rd</sup>, 2020. Please be sure to install updated software upon availability at your shipping location(s) to avoid paying the On-Call rates.
- Customers who opt to use our handwritten logbook for their shipments. If you would like to use our *free* Spee Dee Ship Software, and pay our standard base rates, send a request to [sales@speedeedelivery.com](mailto:sales@speedeedelivery.com) (please include your company name and Spee Dee Delivery shipping account number in your email) or call us at 800-862-5578 and ask for the Sales Department.

New rate information will be delivered by your Spee Dee Delivery driver in advance of the rate change. All rates can be downloaded for viewing on your desktop at [www.speedeedelivery.com/rates.html](http://www.speedeedelivery.com/rates.html). If you would like a copy emailed to you, send a request to [sales@speedeedelivery.com](mailto:sales@speedeedelivery.com) (please include your company name and Spee Dee Delivery shipping account number in your email) or call us at 800-862-5578 and ask for the Sales Department. Our drivers will also deliver updated *free* software to Spee Dee Ship users. **It is very important that shippers install the new software immediately.** The software will automatically change to the updated rates on January 6<sup>th</sup>. Along with our updated rates, version 3.20.0 also contains several other important updates.

---

**Holiday Schedule** - as a courtesy reminder to our customers, please note that Spee Dee Delivery will be closed the following upcoming days:

Thursday, November 28<sup>th</sup>, 2019 (Thanksgiving Day)  
Friday, November 29<sup>th</sup>, 2019 (Spee Dee's Floating Holiday)  
Wednesday, December 25<sup>th</sup>, 2019 (Christmas Day)  
Wednesday, January 1<sup>st</sup>, 2020 (New Year's Day)

---

Thank you for choosing Spee Dee Delivery for your shipments in the Midwest.

*Spee Dee Delivery Service, Inc.*

*Management Team*